

Seven Weekly Steps To Success

1. Listen to one tape per day: Sun Mon Tues Wed Thurs Fri Sat
2. Read 20-30 minutes per day: Sun Mon Tues Wed Thurs Fri Sat
3. Show the plan to a personal 1 time per week:
 Personal _____ Date _____ Location _____
4. Follow up 1 time per week:
 Date _____ Response _____
5. Sell 1 product per week to a new customer:
 Name _____ Date _____ Product (s) _____
6. Attend 1-2 meetings per week:
 Date _____ Location _____ Type of Meeting _____
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7. Positive out loud verbal projections every day as many as you can.

Do the 7 steps for 52 weeks and you will make \$ 109,000 per year!!!

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